

## Sayse Selects Globalinternet as Preferred International Internet Access Partner



Amsterdam, 14 September 2018, **Sayse**, pioneer and leading SD-WAN operator in France, has announced they have selected Globalinternet, a leading supplier of Internet Access services worldwide, as their preferred partner to deliver Internet connectivity to their French Multinational customers around the world.

With this partnership, Sayse offers a complete ‘SD-WAN + Internet Connectivity’ solution to global Enterprises. This turnkey solution is a flexible and cost-efficient WAN service that is truly scalable for any location in any country.

As the IT landscape has quickly evolved over the past 10 years, traditional MPLS/VPNs can no longer accommodate the mounting bandwidth growth and network flexibility demands of modern companies. The rising use of cloud applications forces Enterprises to rapidly scale their bandwidth to ensure a quality user experience. SD-WAN provides companies with increased network agility, to evolve beyond a reliance on one telecom operator and to select the best local supplier for each global site.

Benoît Huard, CEO & Co-Founder at Sayse comments, “In France, multinational Enterprises are looking for a ‘One Stop Shop’ partner to manage their WAN and guarantee global Service Levels. Most French Enterprises come from a traditional MPLS/VPN environment working with Tier 1 Carriers. Others work with “alternative operators” (Small and Home Office specialists) who aggregate bandwidth from selected operators, primarily in their data centres in France. These models are no longer suitable in 2018. Sayse is disrupting the French Telecom market to support the changing needs of these large Enterprises. It’s from this idea that SAYSE was born.”

Globalinternet has seen significant growth in the number of Enterprises transforming traditional WAN networks. This trend has increased the demand for local Internet connectivity and decreased the need for private networks. Globalinternet leverages its global knowledge and capabilities to provide the best internet access at the best price available for any location anywhere in the world. The company’s local ISP partners in over 200 countries enables them to offer unmatched and quality services to Enterprises transforming their WANs. With this partnership, Sayse

their turnkey SD-WAN solution on a world-wide scale for their French multinational Enterprise customers.

Shawn Thomson, Director of Business Development at Globalinternet comments, “We are excited to partner with Sayse, who can now offer clients a complete turnkey solution that includes ‘SD-WAN + Internet Connectivity’. Together, we make it easy for IT managers responsible for corporate applications and networks to implement modern WANs with ease.”

### About Sayse

SAYSE is a new-generation SD-WAN Internet Operator, offering businesses of all sizes and in all sectors the opportunity to create and customize their own Internet Access and Wide Area Network solutions to achieve 100% availability.

SAYSE transforms all IP access Enterprise points into high performing, secure and universal gateways to all worldwide cloud providers and Host Servers.

### About Globalinternet

Globalinternet is a Managed Internet Access provider offering business-grade internet access worldwide to Carriers and Managed Services Providers.

We partner with local Internet Service Providers throughout the world to offer a best-in-class product portfolio with a broad range of access technologies such as Dedicated, Broadband and 4G connectivity.

We provide customers with a simple and easy way to order Internet Access anywhere with managed service delivery and centralized billing and support. Our unique capabilities enable us to deliver business-grade local connectivity at the best price for any location, anywhere in the world.

Our network management operations are based in Amsterdam, São Paulo and Manila where we monitor and support our clients' internet links 24 hours a day, 7 days a week.

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